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**“WE ARE...**

**CHARTERED ENGINEERS**

**GOVERNMENT APPROVED VALUERS**

**IBBI REGISTERED VALUERS**



# MISSION **AND VISION**

## Our Mission

**To be the model company championing professionalism and excellence in delivering real estate & valuation advisory solutions in the region.**

**Our mission is to work with all our partners in providing superior, professional, accurate, cost effective Valuation & insurance advisory solutions that meet individual needs, government compliance and accounting standards. We commit to excel, lead with passion and enthusiasm, driven by the desire to be exemplary in word and deed.**

# HISTORY



## Creation of the company

1988

In 1988 Mr. D.K.Malhotra started the business under the name and style of M/s Malhotra Associates. Subsequently the entire business of M/s Malhotra Associates was passed on to its successor company namely M/s Sapient Services Pvt. Ltd. (SSPL).

## Enhancement of business

1998

In the year 1998, Sapient Services diversified into other related complementary business activities like valuation and TEV study in order to provide specific services in each core area and also as required by IRDA norms

## Generic Topics

2012

Generic and management training started after getting excellent feedback in past years while dealing with Airtel/ Dabur/ Vodafone/ Idea/ Crompton Greaves and their respective auditors.



## Company Expanded



2015

**Company expanded at a very good level due to the quality of training conducted and the services provided to clients.**



## Live in more States



2019

**Sapient reached around 10+ states and 35 regional locations and expansion continues**



# CORE VALUES

THAT BUILD OUR BUSINESS

TEAM WORK



PROFESSIONALISM



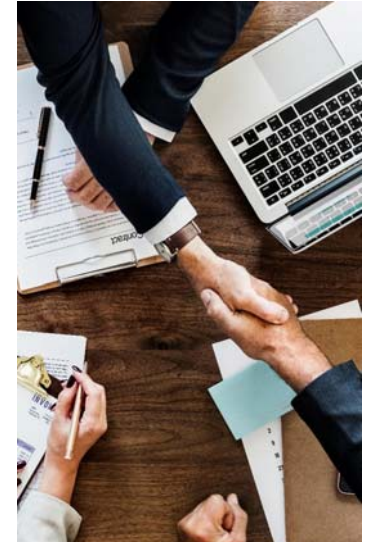
SMART WORK



CONTINUOUS TRAINING



EXCEPTIONAL RESULTS



# WHAT WE DO

## **CHARTERED ENGINEER**

Sapient is an independent network of Chartered Engineers/ Valuers providing services for certification/ Valuation of Plant and Machinery, Land and Building

## **TEV STUDY**

Techno Economic Viability Study reports provides appraisal of technological parameters of a project and the impact on its financial viability. TEV study is a risk mitigation task undertaken in respect of any industrial activity.

## **GOODWILL/BRAND VALUATION**

It considers the valuation of future net earnings that directly attribute to the brand to determine the value of the brand in its current use. The brand value using this method is equal to present value of income, cash flows, or cost savings actually or hypothetically due to the assets.

# WHAT WE DO

## **BUSINESS VALUATION**

Sapient valuation reports provides an overview of the company, industry, economy; discusses value drivers; outlines the analysis performed, along with the inputs and assumptions; and incorporates detailed exhibits that support valuation conclusion.

## **MERGERS AND ACQUISITION**

Sapient is a platform for M&A professionals or other relative. Valuations can be made via appraisals or the price of the firm's stock if it is a public company, but at the end of the day valuation is often a negotiated number.

## **LIQUIDATION VALUATION**

Sapient valuation reports also undergo a voluntary liquidation of the companies, which occurs when shareholders of the company elect to wind down the company. The petition for voluntary liquidation is filed by shareholders when it is believed that the company has achieved its goals and purpose.



# WHAT WE DO

## **IMPAIRMENT OF ASSETS**

Sapient valuation report provides an overview of the clients companies on the basis of the information provided by them as per the AS-28 of ICAI.

## **LEASED ASSETS**

A agreement whereby the lessor (owner of property) allows the lessee use of the property in exchange for lease payments. Operating leases give the lessee the use of property without ownership. Sapient has done its valuation as per the companies act schedule -II.

## **THIRD PARTY INSPECTION**

Sapient Services is having highly dedicated experienced and competent team of Engineers with vast industrial experience in the field of inspection & testing of products as per Indian standards



# OUR TEAM

## **BOARD OF DIRECTORS**

**Mr. Devendra Malhotra (B. E. Mech.)**

**Mr. Ketan Shah (B. E. Mech.)**

## KEY PERSONNELS

- **Mr. Laksh Malhotra** (B. Tech (ECE))
- **Mr. V. K. Chandna** (Retired - Joint Director General Civil Aviation)
- **Mr. Milind Athale** (B. E. Mech.)
- **Mr. H. K. Gupta** (B. E. Civil (DCE), MBA (FMS))
- **Capt. Jay Suri** (Master Marine)
- **Mr. Bhupinder Singh** (B.E. Mech.)
- **Mr. D. K. Chakroborty** (B. E. Mech.)
- **Mr. Amod Sood** (M. Arch)
- **Mr. V. K. Behl** (G. D. Arch.)
- **Mr. Dinesh Kumar Bachchas** (FCA)
- **Mr. Dinesh Narang** (FCA)
- **Mr. Vishal Anand** (ACA)
- **Mr. Pradeep Khanna** (B. E. Elect.)
- **Mr. Arvind Goyal** (FCA, CMA)

# OUR CLIENTS



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# OUR CLIENTS





# OUR CLIENTS



# REGIONAL PRESENCE



# GET IN TOUCH!



## ■ ADDRESS

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## ■ Social Networking



# *Thank You*